

ALOHA & WELCOME

**GSA – Smarter Solutions for
Buying Green**

July 18, 2002

Hilton Hawaiian Village

FEDERAL SUPPLY SERVICE MISSION

We help federal agencies
better serve the public by
offering, at best value,
superior workplaces, expert
solutions, acquisition
services and management
policies.

Hawaii Customer Service Staff

- **International Director of Sales**

Tony Nonan

- **Customer Service Directors Hawaii:**

Melinda Eyre

Cynthia McKeague

- **Supply Technician: Evelyn Seiler**

- **Administrative Assistant: Gloria Wong**

- **Office Assistant: Antoinette Maria**

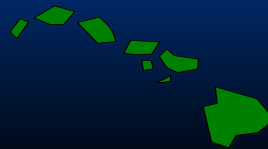
GSA CUSTOMER SERVICE OFFICE - HAWAII

- **Assist with Order Expedites**
- **Assist with Questions and Concerns about Supply Support**
- **Provide Order Status**
- **Conduct Periodic Visits**
- **Conduct Supply Seminars/Training**
- **Provide Resources**
- **Acts as Customer Service Liaison between the Mainland, Far East, and Pacific**
- **Emergency Supply Support**



HAWAII CUSTOMER SERVICE OFFICE

- Located in the Federal Bldg, Rm 8-117
- Coml. Phone 808-541-1776 Voice
- 808-541-3406 FAX
- DSN 438-4960 VOICE
DSN 438-4502 FAX
- E-MAIL INTERNET
first.last name@gsa.gov



GSA Customer Service Far East

- GSA Director of Sales - Mainland Japan
Ken Swensen – DSN 225-9252
- GSA Director of Sales - Okinawa
Ralph Cervantes – DSN 634-3641
- GSA Director of Sales - Korea
Ron Walker – DSN 784-6515

FAR EAST GSA MARTS

- Yokota
 - Misawa
 - Kadena
 - Iwakuni
 - Osan
 - Kunsan
 - Atsugi
- Camp Zama**

GSA SUPPLY SUPPORT Three Supply Programs

**FEDERAL SUPPLY SCHEDULE
PROGRAM**



GSA Multiple Award Schedules

MULTIPLE AWARD SCHEDULES

- Multiple Contractors for comparable items
- Volume Discount Pricing
- Products at Varying Prices
- Most Favored Customer Discounts
- Allows customer flexibility and selectivity



A Schedule e-Library Schedule Details - Microsoft Internet Explorer

Address: w.gsaelibrary.gsa.gov/elib/ScheduleDetails.jsp?sb=sb&scheduleNumber=539&specialItemNumber=253+40&subCategoryCode=8&executeQuery=YES&filter=YES&x=198&y=9

539 Solutions and More (SAM)

1 - 16 of 16 contractors
Display contractors who are: **Small Business**

Automotive Maintenance & Repair Shop Equipment

SN Description

253.40 Related Environmental Equipment and Services. recycling service. - Including refrigerant recycling, antifreeze coolant recycling, auto/truck filter crushers, auto hydraulic oil recyclers, waste oil refining units, aerosol can recycling units, drum crushers and solvent

Contractor	Contract #	Phone	Business Indicators	View Items in GSA Advantage!
ADVANCE LIFTS, INC.	GS-07F-0179M	(630)584-9881	s/b	YES...View/Order
AMERICAN COMPACTOR INC	GS-07F-0004M	(419)522-9550	s/b	YES...View/Order
CLARUS TECHNOLOGIES CORPORATION	GS-07F-0187M	(360)671-1514	s/d/sa	coming soon
COOL AS NEW, INC	GS-07F-0119M	(800)266-5523	s/b	YES...View/Order
P P P F CHEMICAL CO INC	GS-07F-0046J	(800)735-3773	s/b	YES...View/Order
FINISH THOMPSON, INC.	GS-07F-9999H	(814)455-4478	s/b	YES...View/Order
HI-TECH INDUSTRIES, INC	GS-07F-0044H	(818)993-9960	s/b	YES...View/Order
INDUSTRIAL TECHNOLOGIES, INC	GS-07F-9984H	(800)848-8228	s/b	YES...View/Order
K F M LLC	GS-07F-0075J	(800)736-1404	s/b	coming soon
KLEER-FLO INDUSTRIES, INC	GS-07F-0309K	(612)934-2555	s/b	YES...View/Order
PURADYN FILTER TECHNOLOGIES IN	GS-07F-0282J	(561)547-9499	s/b	YES...View/Order
REFRIGERANT RECOVERY SYSTEMS I	GS-07F-0057H	(940)479-0374	s/b	YES...View/Order
RTI TECHNOLOGIES, INC	GS-07F-0170M	(717)840-0678	s/b	YES...View/Order
S & G ENTERPRISES INC	GS-07F-9890H	(262)251-8300	s/b	YES...View/Order
TURBO SPIN MANUFACTURING LLC	GS-07F-0020H	(505)321-7905	s/b	YES...View/Order
VISWA LAB CORPORATION	GS-07F-0276L	(713)842-1985	s/d	YES...View/Order

1 - 16 of 16 contractors
Display contractors who are: **Small Business**

MULTIPLE AWARD SCHEDULES

- Procurement Laws and Regulations already applied including SBSA (FAR 19.502-1)
- CBD Synopsis not required
- Competition Requirements Met (FAR 6.102(d)(3))
- Prices determined fair and reasonable
- Use your credit card
- No Order Limits – Maximum order limitation flags further discount opportunities

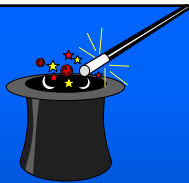
Blanket Purchase Agreements

- Define your agency requirements
- Estimate your quantities and delivery requirements
- Make your “Best Value” selection
- Place your orders
- Review the BPA at least annually to make sure it remains a best value for your agency

Blanket Purchase Agreements

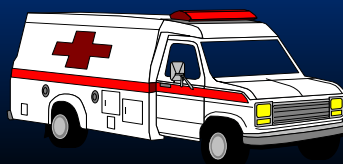
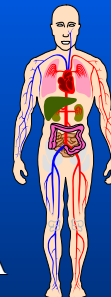
- Against MAS
- Can tie in NSNs
- Possible Price Breaks
- Phased Deliveries

Special Order Program/Commodity Centers



SPECIAL ORDER PROGRAM

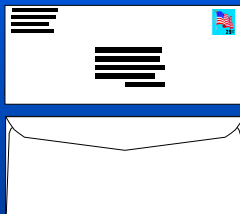
- \$1.4+ Billion Sales
- Commercially Available Items
- Direct delivery program
- Place requisitions using NSN's
FEDSTRIP/MILSTRIP/MUFFIN(GSA
ADVANTAGE)



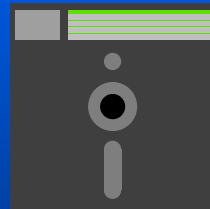
COMMODITY CENTER ORGANIZATION

- Centralized Commodity Management
- Contracting/Purchasing Functions
- Technical Expertise
- Requisition Processing

OFFICE SUPPLIES & PAPER PRODUCTS



Copier paper
Boxes
Pens/pencils
Tape
Computer disks

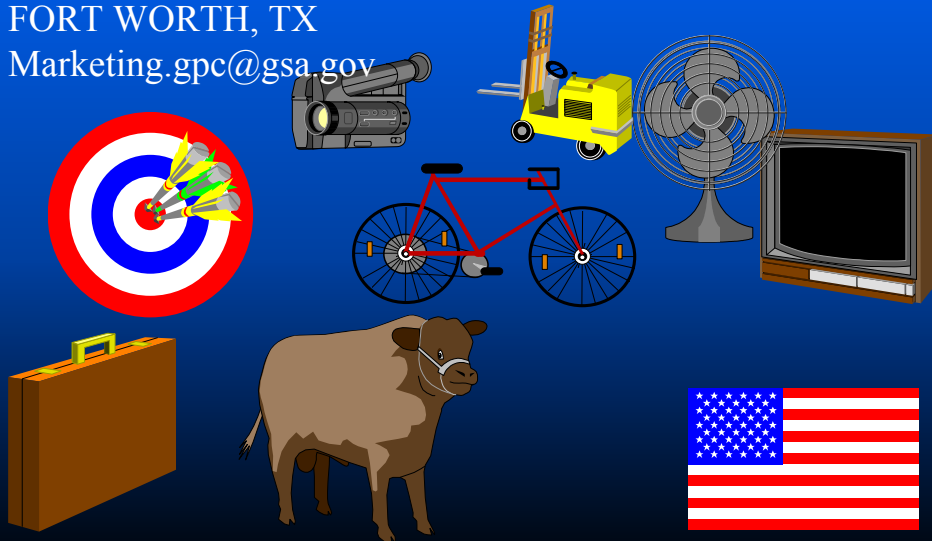


alexandra.sabbers@gsa.gov
NEW YORK, NY

GENERAL PRODUCTS

FORT WORTH, TX

Marketing.gpc@gsa.gov



FURNITURE CENTER

Systems
Computer
Barracks
Quarters
Hospital
Seating
Cabinets
Tables

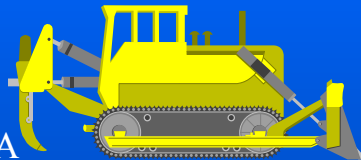


ARLINGTON, VA
usmilnfc@gsa.gov
percy.walker@gsa.gov

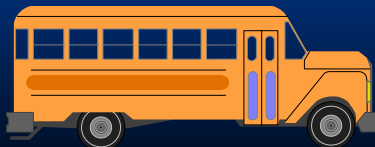
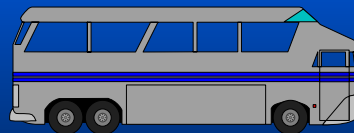
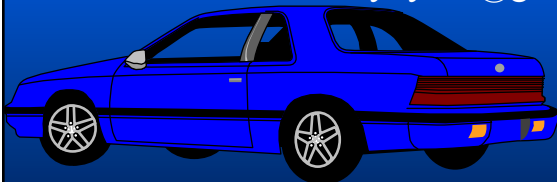
FURNITURE CENTER EXPRESS DESK

- For Urgent Requirements
- Projects Requiring Coordination
- Fax order to commercial 703-305-7934;
DSN 664-2192
- Order placed in 48 hours.
- For info call commercial 703-305-7003;
DSN 332-5660, 332-1032, 664-0504

AUTOMOTIVE CENTER



ARLINGTON, VA
nancy.tyrell@gsa.gov



AUTOMOTIVE EXPRESS DESK

- For Urgent Requirements
- Light Trucks, Utility, Carry-Alls, Vans
- 45-60 Day Delivery
- Call 703-305-415; Fax 703-305-3034
- Internet: nancy.tyrell@gsa.gov

SERVICES ACQUISITION CENTER

- **Professional Engineering**
- **Marketing, Media, & Public Info**
- **Financial Asset Services**
- **Financial Management**
- **GSA Smartpay**

ARLINGTON, VA
bruce.spainhour@gsa.gov

Management Services Center

- Management and Organization Business Improvement Services (MOBIS)
- Environmental Advisory Services
- Translation & Interpretation Language Services
- Energy Services
- Logistics Worldwide (LOGWORLD)

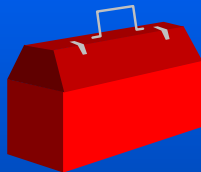
For Information contact:

Todd Posey

253. 931.7018

<http://www.northwest.gsa.gov/fss/services>

HARDWARE SUPERSTORE



Washers/dryers

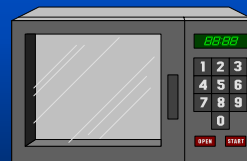
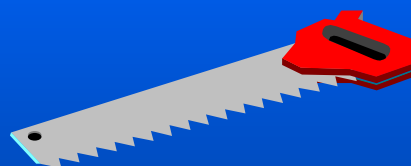
Refers/ranges

Power tools

Drills

Tool kits

Paints, brushes, sealants,
adhesives, metalworking
machinery and agricultural
equipment



KANSAS CITY, MO

rick.walton@gsa.gov

Ordering Methods

Ordering Methods

- FEDSTRIP/MILSTRIP
 - Call in 816-926-7315/DSN 465-7315
 - Fax in 816-926-7971/DSN 465-7971
- GSA *Advantage!*
- Multiple Award Schedules
- MIPRs

MIPRs

- **DD 448; DD 448-2**
- **Funding Document to order supplies for special projects or high dollar requirements**
- **Obligate funds for future delivery of known requirements**
- **GSA will accept orders for future delivery**
- **Funds committed against FY MIPR signed**
- **Processed within 48 hours**
- **Spreadsheet of monies spent/left provided**

GSA Hickam Customer Supply Center

RITA LORING

Manager

DSN 448-8937

E-mail: rita.loring@gsa.gov

***What Do You Need to Do
Business with GSA?***

- **Activity Address Code**
 - Your “Account Number”
- **Government Purchase Card/
Smartpay Card**
- **Catalogs**
- **Shopping List!**

Hickam Customer Supply Center

- Hours – 8:00 a.m. – 3:00 p.m.
- Cust Svc Hrs – 7:00 a.m. – 8:00 pm.
- Located on Kuntz Ave., HAFB
- Phone: 448-8937
- Fax: 449-1835
- E-Mail: hickam.cscorder@gsa.gov

Opening an Account

- Complete an Application
 - AAC
 - Credit Card Number, Name
 - Shipping/Mailing Address
- Submit to Customer Service Desk –
DSN Fax 449-1835
- Your Account Info is Quickly Loaded
- You're Ready to Shop!



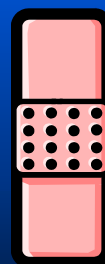
Special Order Program

- **Purchase Items Not in the Store**
- **Order received within 8-10 weeks**
- **GSA contracts used for “Best Value”**
- **Perfect for “one time” buys**
- **Account charged when Hickam receives order**



What's Available at Hickam?

- **Office Supplies**
- **Medical/Dental Supplies**
- **Recreational Supplies**
- **Cleaning Supplies**
- **UNICOR chairs**
- **Computer Supplies**



...And Much, Much More!



Same Day/Next Day Shipping



- Submit order by 1:00 p.m.- Order processed for same day shipping through USPS
- Submit order after 1:00 p.m. – Order processed for next day shipping through USPS
- No Minimum Order Required!

CENTRALIZE MAILING LIST SERVICE

- Order GSA publications
- Put your name on the mailing list for new publications/brochures

Cmls@gsa.gov

Phone: 817-334-5215

Fax: 817-334-5561

GSA Website

<http://www.gsa.gov>

Thank you for joining us today!

**For copies of today's
presentation visit the DBEDT
website at:**

<http://www.hawaii.gov/dbedt/ert/epc02/>